

India Shariah Finance Summit

Leveraging Shariah Compliant Capital to Sustain and Scale the India Growth Story



26-28 APRIL, 2010 | SHANGRI LA | NEW DELHI, INDIA

EXPLORE EMERGING OPPORTUNITIES, OVERCOME CHALLENGES, DEVELOP PARTNERSHIPS & MAXIMIZE PROFITABILITY

K Rahman Khan



Deputy Chairman,
Rajya Sabha

Noorul Ameen



CEO
Reliance Capital

Mufti Barkatulla



Shariah Advisor,
Islamic Bank of Britain

Sashi Krishnan



Chief Investment Officer
Bajaj Allianz

Abizar Diwanji



Executive Director,
KPMG, India

Ikram Thowfeek



CFO
Barwa Bank, Qatar

Dr Shariq Nisar



Director,
TASIS, India

Ariff Sultan



Business Development
Director, Dow Jones

Firdaus Alam Khan



Dar Investments,
Kuwait

Pramod Marar



Senior Vice President
HSBC, India

Imad Ali



Central Shariah Group,
HSBC Amanah, Dubai

Dr Tawfiq Al Swailem



President & CEO, Gulf Economic
Cooperation Bureau, Saudi Arabia

BENEFIT FROM THE RICH EXPERIENCES OF THE KEY PLAYERS IN THE FINANCE SECTOR FROM THE WORLD OVER AT THIS EVENT THAT WILL INSPIRE YOU TO EXPLORE NEW AVENUES

Hear from global experts on how to benefit from the fastest growing finance phenomenon

- K Rahman Khan, Deputy Chairman, Rajya Sabha
- Dr Tawfiq Al Swailem, President & CEO, Gulf Economic Cooperation Bureau, Saudi Arabia
- Rushdie Siddiqui, Global Head Islamic Finance, Thomson Reuters
- M H Khatkhatay, Adviser, Beary's Group, India
- Dr Shariq Nisar, Director, TASIS, India
- Ariff Sultan, Business Development Director, Dow Jones
- Firdaus Alam Khan, Head Structured Finance, Dar Investments, Kuwait
- Ikram Thowfeek, CFO, Barwa Real Estate Bank, Qatar
- Dr M Obaidullah, Senior Economist, Islamic Development Bank, Saudi Arabia
- Ishrat Rauf, CEO, UTO Consult, Sri Lanka
- Abizar Diwanji, Executive Director, KPMG India
- Imad Ali, Central Shariah Group, HSBC Amanah, Dubai
- Dr Nazim Ali, Director, Islamic Finance Project, Harvard Law School
- Mufti Abdul Kadir Barkatullah, Adviser, Islamic Bank of Britain
- Sashi Krishnan, Chief Investment Officer, Bajaj Allianz
- Yusuf Panchmariwala, Vice President, Tata AIG
- M Farrukh Shah, AGM, General Insurance Corporation of India
- Narendra Kulkarni, COO, Shriram Life Insurance
- Pramod Marar, Sr Vice President, HSBC India
- Ali Shervani, Partner Consigliori Consultants
- Hajrah Salauloo - Vice President Business Development & Islamic Finance, HSBC Mauritius
- Dr. Hafiz Mohammed Iqbal Masood Al-Nadvi, Shariah Scholar, Canada
- Ashraf Mohammade, Managing Director, Idafa Investments

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26 APRIL, 2010 | PRE CONFERENCE WORKSHOPS


WORKSHOP I

Developing Shariah compliant Insurance products (Takaful) for the Indian market.

India as a country and Indians as a race do a major chunk of investment for the purpose of security. Return on investment and wealth growth come as secondary factors. A large part of the demography is still out of the reach of insurance companies due to the absence of insurance products that comply to Shariah norms. In the era of products designed to suit every need and every pocket this is an opportunity that no serious insurance player can afford to ignore.

Workshop leader M H Khatkhatay is an IIT Graduate from the University of Bombay and MBA from Poona. He is India's most senior Islamic finance professional with extensive experience in Structured Finance, real estate, insurance and Islamic Finance. Currently he advises number of Institutions on Islamic Finance which includes Bearys Group (Bangalore) and TESIS (Mumbai).

HOW YOU WILL BENEFIT :

- 
- Learn how Takaful can help insurance companies in India
 - What is the differentiation in the product structures vs conventional insurance products?
 - What are the best product strategies to target 20% of the country's population?
 - What is the regulatory framework for structuring Takaful?


WORKSHOP II

Mobilising funds for Indian Real Estate and Infrastructure through Sukuk (Shariah bonds)

The capital hungry real estate and infrastructure sectors are constantly looking for innovative and cost effective sources and methods of raising funds to sustain projects. Shariah based bonds or Sukuk as they are popularly called bring an unmatched advantage as a financial instrument to address the demand. At this workshop learn how to make the best use of this financial tool to your advantage:

Workshop leader Mohammed Imad Ali works with the Central Shariah Group of HSBC Amanah in Dubai. He is engaged in facilitating product development, training, Shariah compliance and audit for HSBC Amanah and assists transaction structuring and documentation from a Shariah perspective.

HOW YOU WILL BENEFIT :

- 
- Learn how Sukuk can be applied in India
 - What advantages Sukuk brings over other financial tools?
 - How is Sukuk structured?
 - What is the regulatory framework for structuring Sukuk?


WORKSHOP III

Effective strategies to mobilise capital from institutions like mosque trust, charitable trusts, awqaf and Zakah institutions to the Indian markets.

It is estimated that every year approx Rs 20,000 Crores finds its way into Mosque Trusts, Awqaf and Zakah institutions as charity. These funds while they help many needy people in the country tend to lie unutilised for long durations in absence of any Shariah compliant options that could help them grow. With the returns from capital markets these corpus could multiply manifold and further the cause of helping the needy.

Workshop leader Dr Shariq Nisar is PhD in Islamic finance and one of the most senior professionals of Islamic finance in the country.

HOW YOU WILL BENEFIT :

- 
- Learn how these untapped funds can be brought into the mainstream markets
 - What could be the proposed models for tapping these funds?
 - What inherent advantages do they bring?
 - What is the regulatory framework for these funds and trusts?

27 APRIL, 2010 | CONFERENCE DAY ONE

0830: Registration and Coffee

0855: Opening remarks from the chairman

ISLAMIC FINANCE: AN OVERVIEW

0915: Islamic Finance in India - Past, Present and Future

- Mapping the journey of Islamic finance in India
- Highlighting the recent initiatives and successes
- What will be the future business opportunities – retail, corporate or investment?

M H Khatkhatay, Adviser, Beary's Group

0930: Inaugural Session: Financial Innovation for Inclusive Growth

*Shri K Rehman Khan, Deputy Chairman, Rajya Sabha, Government of India
Abizar Diwanji, Executive Director, KPMG India
Dr Shariq Nisar, Director, TASIS, India*

1030: Morning refreshments and networking break

1115: The global trends in Islamic Finance and opportunities for India

Dr. Hafiz Mohammed Iqbal Masood Al-Nadvi, Shariah Scholar, Canada

1145: Evaluating the Impact of economic slowdown and credit crisis on Islamic Financial Institutions

- How much was the Islamic finance industry impacted by the slowdown?
- What steps were initiated by organizations worldwide to minimize impact on organizations?
- Was the Shariah structuring a blessing for organizations?

Dr M Obaidullah, Senior Economist, Islamic Development Bank, Saudi Arabia

1230: Islamic finance in India during the slowdown

- Mapping the recent industry initiatives and new launches
- What has been the performance of the new products?
- What factors could have added to success?

Douglas Johnson, CEO, Codexa Capital, USA

1315: Networking Lunch

ISLAMIC FINANCE: THE ROAD AHEAD IN INDIA

1345: Using product innovation to drive growth In the Indian Islamic finance Industry

- What are the current product offerings in the country?
- Are Shariah compliant products being perceived as communal products?
- How can the new products be designed to appeal to larger audiences?

Sashi Krishnan, Chief Investment Officer, Bajaj Allianz

1430: What will be the potential for different Islamic investment products in 2009-14

- Is the market ready for the entry of Private Equity & second generation Shariah compliant products?
- Can Shariah compliant venture capital help rescue Indian entrepreneurs?
- What will be the focus of products- retail or corporate?

Noorul Ameen, CEO, Reliance Capital



1515: Afternoon refreshments and networking

1530: Raising capital in the troubled times

- What is the current strategy on capital raising used by major players?
- Role and importance of Middle Eastern HNI funds in India's economic progress?
- What proactive steps need to be taken to sensitize and engage the local investors?

1615: What is the reason for an increasing interest in Islamic structures from conventional issuers?

- Is it the large size of untapped market that is exciting players?
- How strong is the role of shariah ethics in propagating this interest from conventional issuers?
- How can the socio-political system enhance the performance of this sector?

Ikram Thowfeek, CFO, Barwa Real Estate Bank, Qatar

1700: Microfinance in India: The potential for Shariah structures?

*Pramod Marar, Sr Vice President, HSBC India
Imad Ali, Central Shariah Group, HSBC Amanah
Suresh Krishna, Managing Director, Grameen Koota*

1745: Closing remarks from the Chairman

28 APRIL, 2010 | CONFERENCE DAY TWO

0845: Registration and Coffee

0900: Opening remarks from the Chairman

THE OPPORTUNITIES FOR APPLYING ISLAMIC FINANCE IN INDIA

0910: The potential for shariah compliant investments in Indian real estate & infrastructure

- Is the Indian real estate market attractive enough for shariah funds?
- What has been the performance of earlier associations?
- Is the time opportune for entry of shariah compliant real estate funds and Islamic REIT'S?

*Ikram Thowfeek, CFO, Barwa Real Estate Bank, Qatar
Anantbir Singh, Head Real Estate Investments, Jones Lang Laselle*

1000: Indian retail and consumer finance market – the untapped potential

- Does the Indian home loans market have a space for new products and players?
- Can shariah products offer an alternative to expensive auto loans?
- How can the shariah structured credit cards restore the loosing Indian faith in plastic money ethics?

Narendar Kulkarni, Chief Operating Officer, Shriram Life Insurance

1045: Morning refreshments and networking

1115: Assessing the potential of Sukuk in India

- Understanding the different types of Sukuks in terms of the principles, structures and risks involved
- Evaluating the rating process - Shariah quality rating, credit rating,
- Identify the areas of application of Sukuk in India

Firdaus Alam Khan, Head Structured Finance, Dar Investments, Kuwait

1200: Understanding Takaful and its application in India

- How different is the shariah structuring of insurance product?
- What are the current initiatives in the direction?
- Are insurance players keen to explore this large untapped market?

Yusuf Panchmariwala, Vice President, Tata AIG
Farrukh Shah, AGM, GIC of India

1250: Networking lunch

OVERCOMING THE OPERATIONAL CHALLENGES TO FAST TRACK GROWTH

1345: Regulatory setup, the divide to be bridged

- What are the regulatory issues that affect growth
- How can the industry proactively work to get them addressed
- Are associations, common bodies the need of the hour

Abizar Diwanji, Executive Director, KPMG India

1430: Designing distribution channels for shariah compliant investment products

- How is the distribution network of shariah mutual funds different from conventional products?
- Is the word of mouth marketing promotion sufficient, given the size and span of India?
- Can the shariah products be distributed through the same channel as conventional products?

Ashraf Mohamady, Managing Director, Idafa Investments

1515: Afternoon refreshments & networking

1545: Learning from the success stories in South East Asia

- What is experience with Islamic finance in South East Asia?
- What lessons can be adopted on best practice in the region?
- How can the success be replicated in India?

John Lee, Senior Partner, KPMG, Malaysia

1630: Enhancing cooperation in the region for sustainable growth:

- Leveraging Mauritius expertise – the bridge between India & the world?
- Sri Lanka – the fast moving neighbor on Islamic finance?
- Can India play a major role in the development of the sector in SAARC

Ishrat Rauff, CEO, UTO Consult, Sri Lanka

1700: Stock screening and Shariah Indexes

- Leveraging Mauritius expertise – the bridge between India & the world?
- Sri Lanka – the fast moving neighbor on Islamic finance?
- Can India play a major role in the development of the sector in SAARC

1715: Chairperson's Closing Remarks

ABOUT THE ORGANIZER

Business Edge Conferences Private Limited believes immensely in the power of knowledge and skills as catalysts of organizational growth. With technology and cost differences fading rapidly, it's the people power and individual brilliance that organization worldwide are banking on to create organizational excellence. BEC works towards strengthening organizational pursuits of keeping their business executives up to speed with the knowledge standards that the competitive arena requires by providing them with knowledge and skills through training, conferences, seminars, exhibitions, and consulting.

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Pre Conference Workshops: 26 APRIL, 2010
Strategically-Focused Two-Day Conference: 27 - 28 APRIL 2010
Shangri La, New Delhi, India

Please complete in BLOCK CAPITALS as information is used to produce delegate badges. Please photocopy for multiple bookings.

- Discounts cannot be combined.
- Discounts are not valid if payment is received after closing date.
- Payment prior to conference is mandatory for attendance.
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Conference Package	Price { INR }
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Each Workshop	6000

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Venue & Accommodation

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Conference Documentation

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